Financially Fit?

Comparing the credit records of young servicemembers and civilians

Office of Servicemember Affairs | July 2020



Research Helps Guide OSA Education & Outreach

 The financial profile of servicemembers changes over the course of their military career, and after



 Research helps the Office of Servicemember Affairs (OSA) educate and empower servicemembers and their families to make better-informed decisions regarding consumer financial products over the military life-cycle



New Report Shows Evolution of Young Servicemembers' Credit Records

Question: How do young consumers build credit histories?

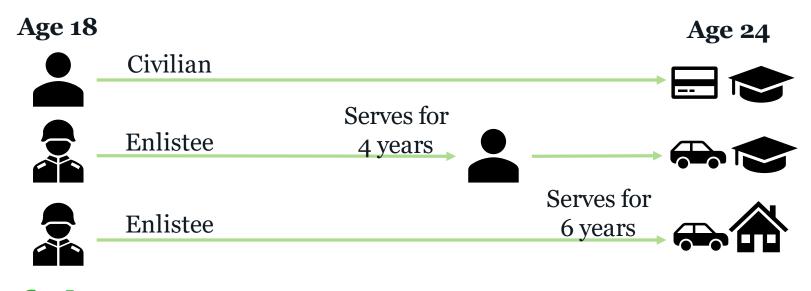
Answer: It depends on when they join the military, and how long they serve.



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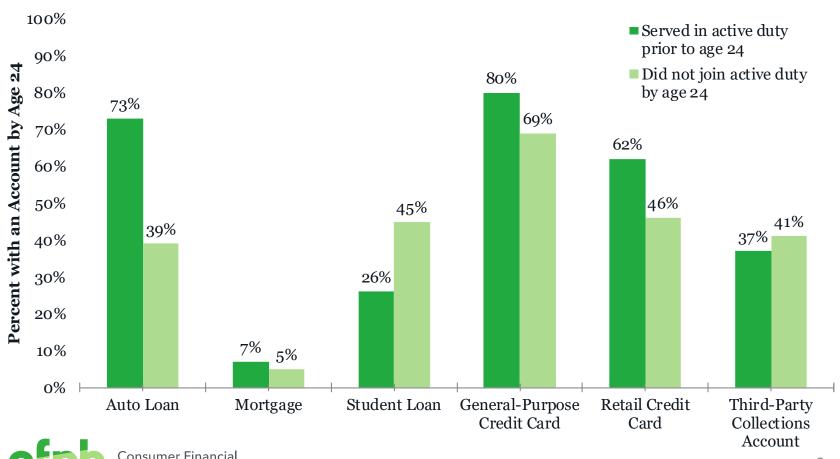
Key Takeaways

- Random sample of nearly 300,000 de-identified credit records
 - Start observing at age 18, before most establish a credit history
 - Many young servicemembers have no credit history prior to joining active duty
- Servicemembers have different credit accounts than civilians
 - More often auto loans, credit cards
 - Less often student loans, accounts in collections
- Credit record at age 24 related to two aspects of military service
 - Age at entry
 - □ Time in service (best predictor in our data)



Servicemembers, Civilians Use Different Credit Products

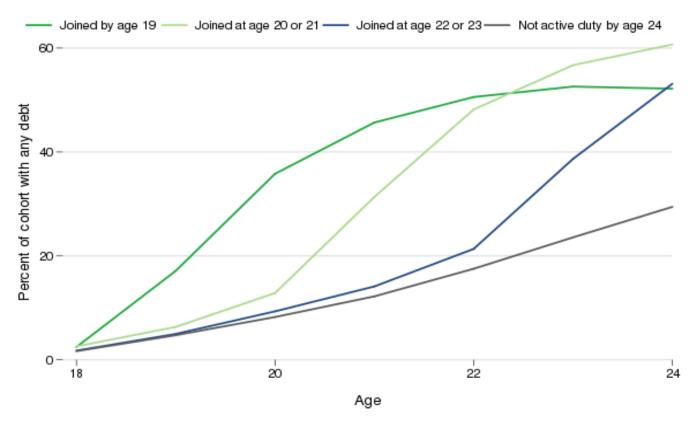
Fraction of consumers with various types of accounts by age 24





Some Types of Products are Used More Often After Joining the Military

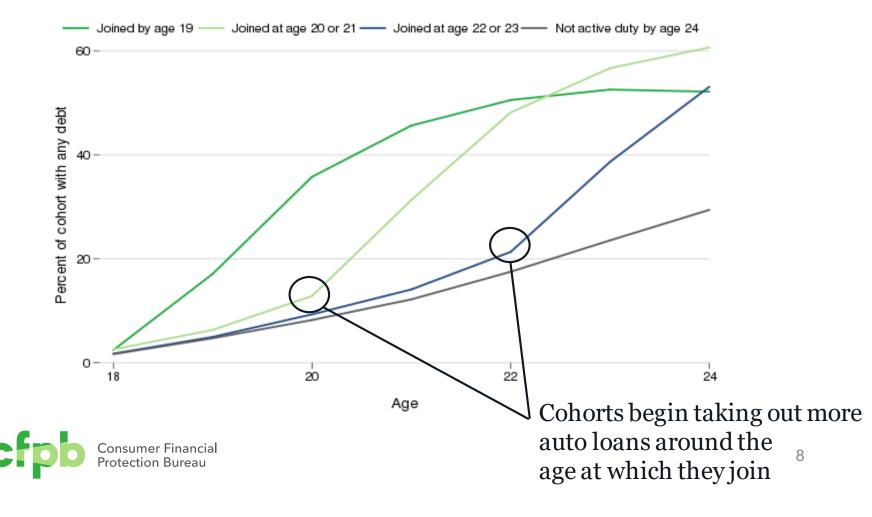
Fraction of consumers with an auto loan, by age at entry into military





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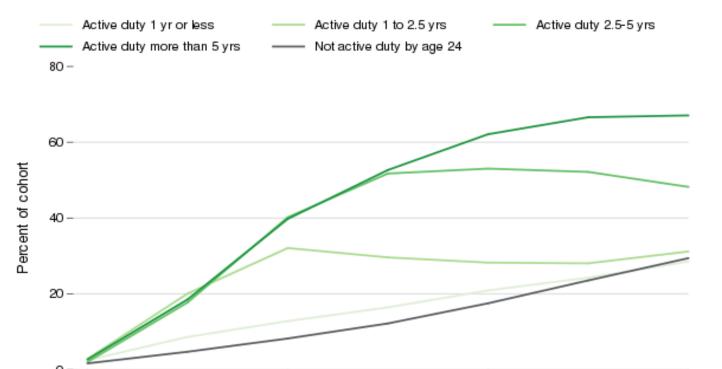
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Some Types of Loans are No Longer Needed After Leaving the Military

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Fraction of consumers with an autoloan by time in service



Age

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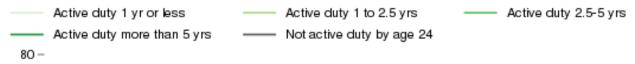


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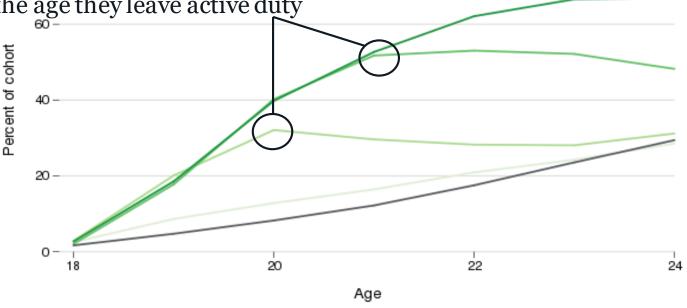
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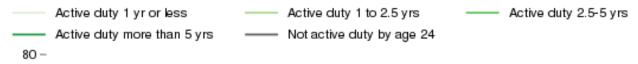
Cohorts begin closing auto accounts around the age they leave active duty



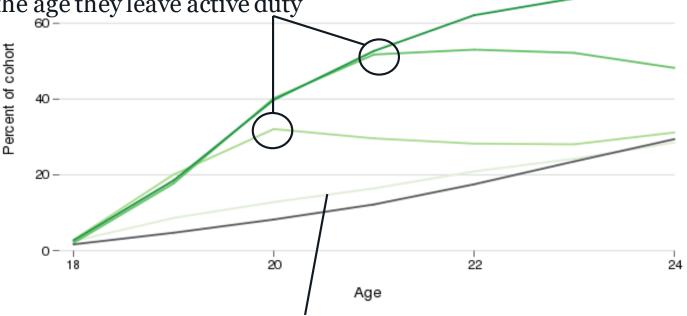


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Servicemembers who leave within 1 year are more similar to civilians

Results Inform OSA's Mission

- Young servicemembers' credit histories evolve differently from civilians' in important ways
- Research helps identify key aspects of credit behavior
 - Points in military career when major credit-related decisions occur
 - Types of products and sizes of loans for typical servicemember
 - Subpopulations that do or do not use products, or have delinquencies/defaults
- The report lays groundwork for OSA and others to better understand military families' financial well-being



Download the Full Report and Executive Summary

https://www.consumerfinance.gov/data-research/research-reports/



Look for a follow-on report on young veterans in the first year after leaving active duty

